Lotlinx

VINCENSUS

Q3 2026 CHRYSLER



We are pleased to present the Q3 2026 Vincensus Report, one of the industry's most comprehensive analyses of automotive inventory performance and market trends.

CHRYSLER

Built on extensive VIN-level market intelligence and shopper behavior data, this report goes beyond reporting what happened - it highlights the trends, risks, and opportunities that matter most to dealers.

Each section is designed to provide actionable insights you can use to make more informed inventory decisions, improve inventory health, identify emerging market shifts, and optimize performance in the quarters ahead.

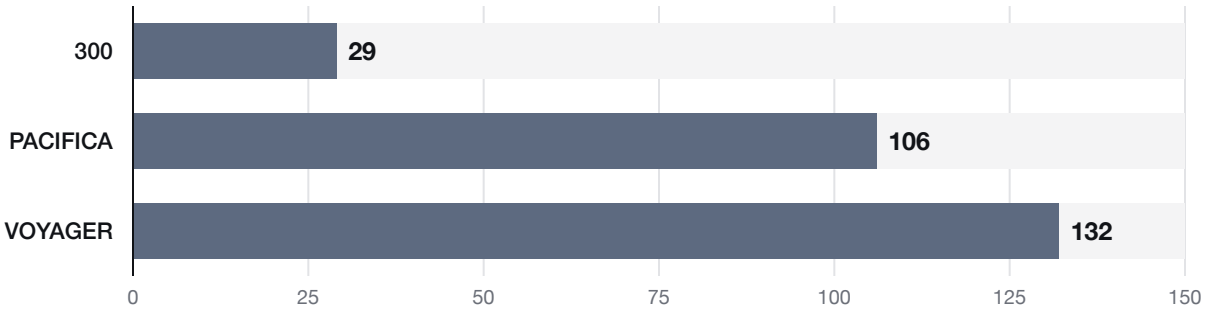
Chrysler

- Chrysler cut new inventory 21% QoQ, the largest reduction of any brand as the 2027 Pacifica continues to build inventory volume.
- Day supply dropped 26 days to 107, the steepest decline in the market.
- Carryover reached 74%, the highest of any brand, up 30 points YoY, the largest annual increase in the market driven by the discontinued Voyager trying to sell through remaining stock.

NEW

+2% QOQ **Sales Volume** Change	–26 Days QOQ +39 Days YOY **107 Day Supply**	–3% QOQ +23% YOY **70% Aged Inventory** Over 45 Days Ending 09/30/26	–2% QOQ +32% YOY **75% Aged Sales** Over 45 Days as of 09/30/26	+6% QOQ +30% YOY **74% Carryover** Over 45 Days as of 07/01/26
+1% QOQ +2% YOY **$45,330 Price** Avg Last Listed	–1% QOQ **-7% Markdown** Price Reduction	–4% QOQ **48% Sold** With Markdown	–2% QOQ +2% YOY **50% of Listings** Not Viewed	+25% QOQ **Demand** Change

Day Supply



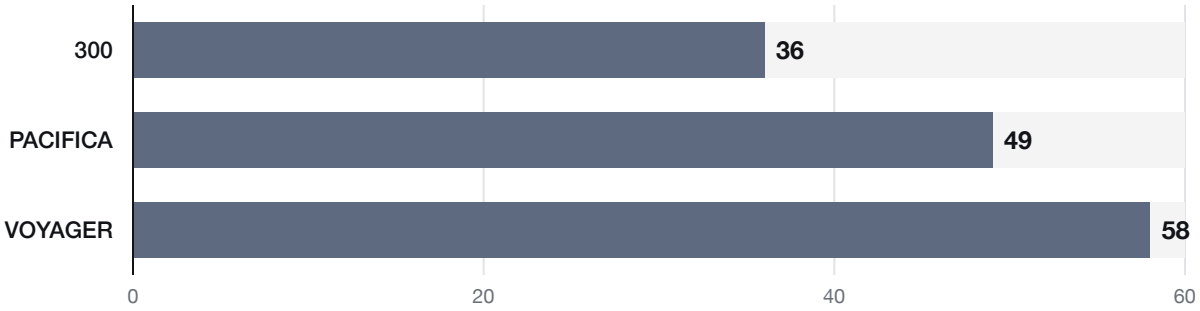
Chrysler

- For a second straight quarter, Chrysler posted the strongest used sales growth in the market, up 10% QoQ, tied with Volvo.
- Day supply rose 13 days YoY to 49, the largest annual increase of any brand.

USED

+10% QOQ **Sales Volume** Change	**–1 Days** QOQ **+13 Day** YOY **49 Day Supply**	**NC** QOQ **+5%** YOY **53% Aged Inventory** Over 30 Days Ending 09/30/26	**+2%** QOQ **NC** YOY **50% Aged Sales** Over 30 Days as of 09/30/26	**+9%** QOQ **NC** YOY **55% Carryover** Over 30 Days as of 07/01/26
–3% QOQ **+3%** YOY **$22,985 Price** Avg Last Listed	**–2%** QOQ **-7% Markdown** Price Reduction	**+4%** QOQ **41% Sold** With Markdown	**–2%** QOQ **+8%** YOY **50% of Listings** Not Viewed	**+2%** QOQ **Demand** Change

Day Supply



VINCENSUS

The Vincensus Report is powered by Lotlinx's exclusive VIN-level market intelligence, delivering insights unavailable from any other source. By combining inventory performance with real-time shopper demand, it provides dealers with a clearer understanding of market dynamics and where opportunities exist to improve results.

The report delivers exclusive metrics, including inventory aging trends, demand indexes, shopper engagement, inventory visibility, pricing behavior, and discount performance - all benchmarked against the broader market so you can see how your dealership compares and identify opportunities to improve inventory health and profitability.

Thousands of dealers use Lotlinx to reduce days-to-sale, improve gross profit, and make more informed inventory decisions with greater confidence.

If you'd like to see how these insights apply to your dealership, we're happy to provide a complimentary, personalized inventory assessment.

REQUEST YOUR FREE REPORT AT:

Lotlinx.com/freeinventoryreport

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